

# Service Segmentation

What is included in the ongoing fees for clients

Category	 OAK	 MAPLE	 BIRCH	 CHESTNUT	 REDWOOD	 SEQUOIA
OCM Online Valuations 24/17	✓	✓	✓	✓	✓	✓
Weekly Electronic Market Commentary	✓	✓	✓	✓	✓	✓
Emergency Action to protect valuations in event of Significant event	✓	✓	✓	✓	✓	✓
Six Monthly Electrectonic Valuations by custodian	✓	✓	✓	✓	✓	✓
Annual Review Meeting Face to Face	✓	✓	✓	✓	✓	✓
Direct Access to your WM and Support Team 9-6 Mon-Fri	✓	✓	✓	✓	✓	✓
Advice as is required as part of ongoing relationship	✓	✓	✓	✓	✓	✓
Tax Advice given to maximise annual allowances	✓	✓	✓	✓	✓	✓
Tax Pack sent to Accountant	✓	✓	✓	✓	✓	✓
ISA & Pensions Managed to Ensure utilisation	✓	✓	✓	✓	✓	✓
Discretionary Fund Management Service	✓	✓	✓	✓	✓	✓
6 Monthly Face to Face Valuation & Meetings	✗	✗	✓	✓	✓	✓
Tax Return Service	✗	✗	✗	✓	✓	✓
4 Monthly Face to Face Valuation & Meetings	✗	✗	✗	✓	✓	✓
Dashboard in Valuation	✗	✗	✗	✓	✓	✓
2 Monthly Dashboard & Face to Face Valuations	✗	✗	✗	✗	✓	✓
Annual Review Also Includes CIO Discussion	✗	✗	✗	✗	✓	✓
Advice given to children & extended business relationships	✗	✗	✗	✗	✓	✓
Monthly Dashboard & Discussions	✗	✗	✗	✗	✗	✓
Direct Access to your WM & Support Team 24/7	✗	✗	✗	✗	✗	✓
Ongoing relationship managed by CIO & CEO team	✗	✗	✗	✗	✗	✓

Included in the ongoing renewal fee