

Strong conviction STABLE RETURNS



OBI Active 3 – October 2018 Portfolio Update

Investment Objective

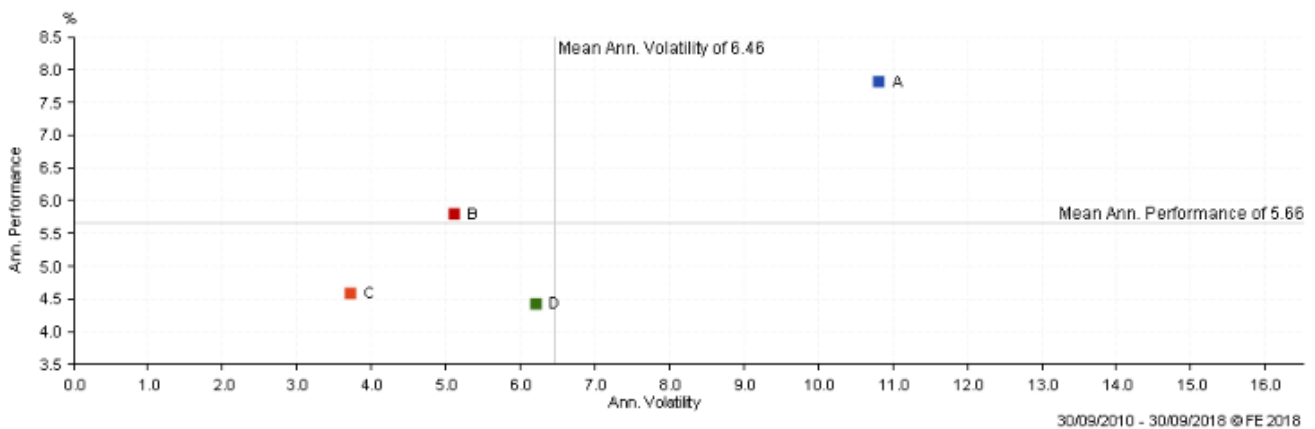
This portfolio is NOT a risk-free portfolio, rather, it is suitable for a client who requires stability of capital and is prepared to accept small levels of capital losses when markets are falling, based on the higher non-equity asset allocation. The portfolio is managed dynamically by altering the asset allocation and by predominantly using low-risk assets that carry market risk and using all assets that are available from the investment universe. The asset allocation in this portfolio will vary between a benchmark of 0% equity and 35% equity on average to achieve the portfolio objectives, provided economic conditions permit. The portfolio will be managed to try and limit the **indicative capital loss in any rolling 12-month period to 6% in a significant event and 4% in normal market conditions** and to target an **annualised total return averaged out over an economic cycle (usually 5 – 7 years) of 4% per annum before any adviser, custodian, switch and/or discretionary investment management fees, but after fund manager charges**. Despite the higher allocation in non-equity assets, these asset classes are in some cases becoming riskier than equity assets, however we feel that the current positioning is acceptable when we consider our mandate regarding a client’s capital loss acceptance.

The benchmark we use for comparison purposes for volatility is **AFI Cautious** noting this benchmark currently **holds 53.13% in Equity (Analytics 1st October 2018)** and is therefore more aggressive than this portfolio and has no capital preservation mandate. It would be expected therefore that the benchmark would outperform the model and that the volatility would be higher. The model performance therefore cannot be directly compared to the benchmark.

| OBI Active 3 Performance – Source Analytics 1st October 2018 | | | | | | | | |
|--|---------|----------|----------|-----------|---------|---------|---------|---------------------------|
| Asset | 1 Month | 3 Months | 6 Months | 12 Months | 3 Years | 5 Years | 7 Years | Since Launch (01/06/2009) |
| OBI Active 3 Portfolio | -0.32% | 0.93% | 2.25% | 1.35% | 12.07% | 24.96% | 43.70% | 96.99% |
| Benchmark | -0.30% | 1.22% | 4.94% | 3.98% | 20.40% | 32.12% | 59.63% | 93.06% |
| UK Gilts | -2.60% | -2.99% | -3.16% | 1.14% | 14.88% | 44.24% | 55.37% | 58.71% |
| FTSE 100 | 0.99% | -0.85% | 8.64% | 5.88% | 39.09% | 40.44% | 90.70% | 135.31% |

Scatter Chart Reflecting Volatility and Annualised Return in GBP over the past 8 years

Pricing Spread: Bid-Bid • Currency: Pounds Sterling



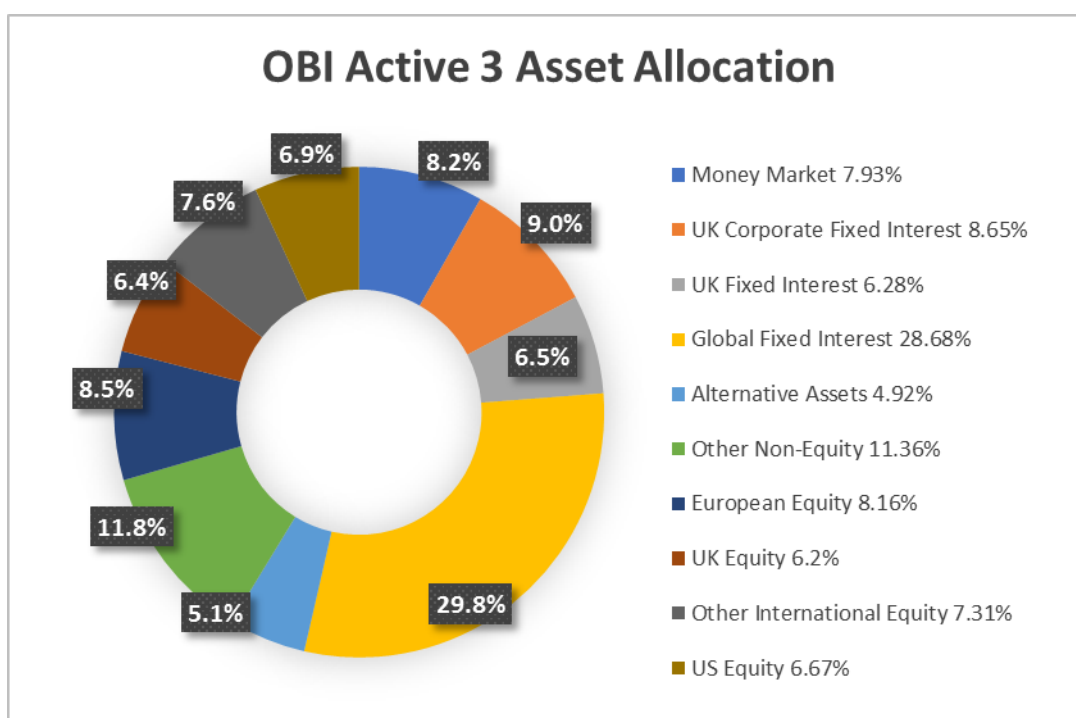
| Key | Name | Annualised Performance | Annualised Volatility |
|-----|--|------------------------|-----------------------|
| ■ A | FTSE 100 TR in GB | 7.82 | 10.81 |
| ■ B | AFI Cautious TR in GB | 5.80 | 5.11 |
| ■ C | OBI Active 3 - 3 September 2018 TR in GB | 4.59 | 3.72 |
| ■ D | FTSE Actuaries UK Conventional Gilts All Stocks TR in GB | 4.43 | 6.21 |

Outlook & Positioning

Our OBI Active 3 portfolio is a cautious portfolio that has the highest non-equity allocation based on a low-risk mandate, with the delivery of outcome and capital preservation at its heart. Global financial markets saw synchronised growth through 2017 with the US markets leading the way with strong company earnings, fundamentals and economic data. As we progress throughout 2018, it is apparent that volatility is back as investors remain cautious of the end of the cycle and take profits at each sell off, which exacerbates the drop. Despite this, we are still seeing resilience in the markets, which is largely attributed to the current global deflation trend and the robust economic data generated throughout the speculative stage of the economic cycle. As global economic data continues to improve, markets are reaching record highs and investors are cautious after the volatility seen in February and are questioning how long the rally will last. This is not identifying anything serious at this juncture, however we are aware of the risks in the markets and have redesigned the portfolio based on our OBI strategy and have cyclically adjusted the portfolio and will maintain our conviction until the economic data suggests otherwise.

Our non-equity exposure is achieved through Absolute Return, Strategic & Corporate Bonds, High Yield and Multi Asset funds. In our February rebalance, we moved the portfolios to something that has lower market sensitivity, so the holdings are now measured using volatility-based equity and non-equity holdings. From an equity perspective, the asset allocation is achieved through a high exposure to globally managed funds with directional exposure to markets which we believe show upward growth. The remaining assets are held in globally diverse funds which will be tactically rotated by the underlying fund managers.

In terms of our equity allocation, we are holding circa **32.18% in equities which is still 20.95% less than the benchmark**. We would expect this to fluctuate during 2018 as we take profits and only repurchase again following periods of volatility and falling valuations, in line with the mandate of the portfolio. Following this, we will rotate lesser performing assets from within the non-equity sector and add to our equity allocation.



Equity: 32.18% – Non-Equity: 67.82%

Portfolio Facts

Benchmark Index for Volatility – AFI Cautious

Historical Yield: 1.94%

Portfolio Expense: 0.65% p.a

Important Information

- All data in this document has been extracted from Analytics as at **1 October 2018**.
- The value of investments may fluctuate in price or value and you may get back less than the amount originally invested. Past performance is no guarantee of future performance.
- Unless otherwise instructed any accrued income is reinvested into the portfolio.

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