

Strong conviction STABLE RETURNS



OBI Active 3 – March 2018 Portfolio Update

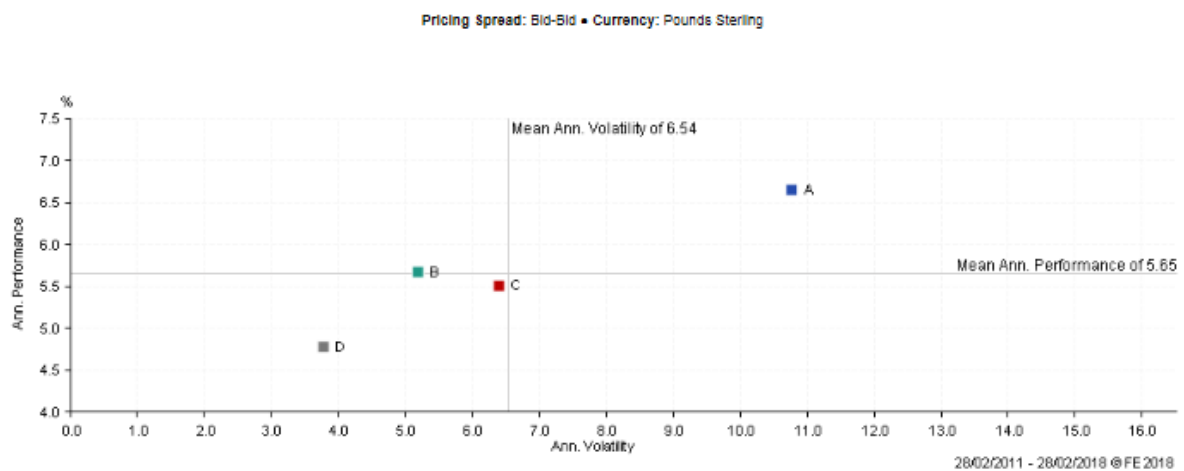
Investment Objective

This portfolio is NOT a risk-free portfolio, rather, it is suitable for a client who requires stability of capital and is prepared to accept small levels of capital losses when markets are falling, based on the higher non-equity asset allocation. The portfolio is managed dynamically by altering the asset allocation and by predominantly using low-risk assets that carry market risk and using all assets that are available from the investment universe. The asset allocation in this portfolio will vary between a benchmark of 0% equity and 35% equity on average to achieve the portfolio objectives, provided economic conditions permit. The portfolio will be managed to try and limit the **indicative capital loss in any rolling 12-month period to 6% in a significant event and 4% in normal market condition** and to target an **annualised total return averaged out over an economic cycle (usually 5 – 7 years) of 4% per annum**. Despite the higher allocation in non-equity assets, these asset classes are in some cases becoming riskier than equity assets, however we feel that the current positioning is acceptable when we take in to account our mandate regarding a client’s capital loss acceptance.

The benchmark we use for comparison purposes for volatility is **AFI Cautious** noting this benchmark currently **holds 52.96% in Equity (Analytics 1st March 2018)** and is therefore more aggressive than this portfolio and has no capital preservation mandate. It would be expected therefore that the benchmark would outperform the model and that the volatility would be higher. The model performance therefore cannot be directly compared to the benchmark.

OBI Active 3 Performance – Source Analytics 1 st March 2018							
Asset	1 Month	3 Months	6 Months	12 Months	3 Years	5 Years	7 Years
OBI Active 3 Portfolio	-0.97%	-0.66%	-1.19%	2.06%	8.42%	23.06%	41.54%
Benchmark	-1.53%	-1.00%	1.01%	2.23%	13.21%	29.01%	46.54%
UK Gilts	1.06%	-0.94%	-1.78%	-0.20%	11.23%	22.00%	46.41%
FTSE 100	-4.30%	-2.29%	-3.40%	-0.41%	14.80%	34.07%	55.56%

Scatter Chart Reflecting Volatility and Annualised Return in GBP over last 7 years



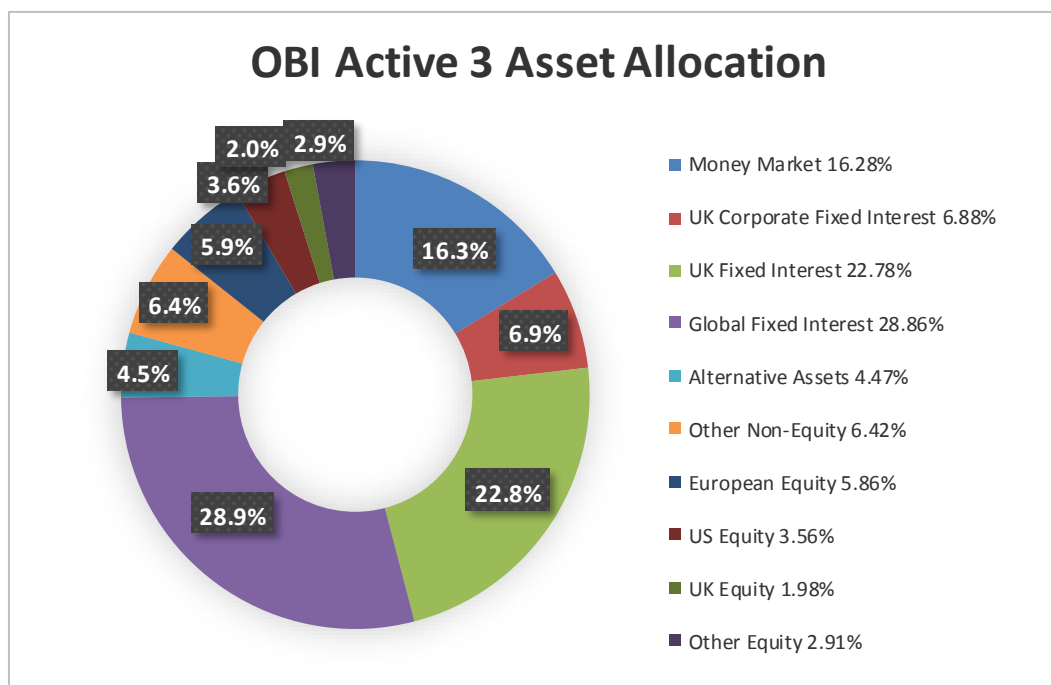
Key	Name	Annualised Performance	Annualised Volatility
A	FTSE 100 TR in GB	6.65	10.77
B	AFI Cautious TR in GB	5.67	5.19
C	FTSE Actuarial UK Conventional Gilts All Stocks TR in GB	5.51	6.40
D	OBI Active 3 - 22 February 2018 TR in GB	4.78	3.78

Outlook & Positioning

Our OBI Active 3 portfolio is a cautious portfolio that has the highest non-equity allocation based on a low-risk mandate, with the delivery of outcome and capital preservation at its heart. Global financial markets saw synchronised growth throughout 2017 with the US markets leading the way with strong company earnings, fundamentals and economic data. As we progress throughout 2018, it is apparent that volatility is back as investors remain cautious of the end of the cycle and take profits at each sell off, which exacerbates the drop. Despite this, we are still seeing resilience in the markets, which is largely attributed to the current global deflation trend and the robust economic data generated throughout the speculative stage of the economic cycle. As global economic data continues to improve, markets are reaching record highs and investors are cautious after the volatility seen in February and are questioning how long the rally will last. This is not identifying anything serious at this juncture, however we are aware of the risks in the markets and have redesigned the portfolio based on our OBI strategy and have cyclically adjusted the portfolio and will maintain our conviction until the economic data will suggest otherwise.

Our non-equity exposure is achieved through Absolute Return, Strategic & Corporate Bonds, High Yield and Multi Asset funds. In our February rebalance, we have moved the portfolios to something that has lower market sensitivity, so the holdings are now measured using volatility-based equity and non-equity holdings. From an equity perspective, the asset allocation is achieved through a high exposure to globally managed funds with directional exposure to markets we believe show upward growth. The remaining assets are held in globally diverse funds which will be tactically rotated by the underlying fund managers. We currently hold 12% in cash and will retain this holding until we find a buying opportunity.

In terms of our equity allocation, we are holding circa **14.3% in equities** which is still circa 38% less than the benchmark. We would expect this to fluctuate during 2018 as we take profits and only repurchase again following periods of volatility and falling valuations, in line with the mandate of the portfolio. Following this, we will rotate lesser performing assets from within the non-equity sector and add to our equity allocation.



Equity 14.3% – Non-Equity 85.7%

Portfolio Facts

Benchmark Index for Volatility – AFI Cautious

Historical Yield: 2.24%

Portfolio Expense: 0.74% p.a

Important Information

- All data in this document has been extracted from Analytics as at **1 March 2018**.
- The value of investments may fluctuate in price or value and you may get back less than the amount originally invested. Past performance is no guarantee of future performance.
- Performance figures quoted include the fund manager charges but exclude other fees such as any adviser, custodian, switch and/or discretionary investment management fees.
- Unless otherwise instructed any accrued income is reinvested into the portfolio.

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