

Strong conviction STABLE RETURNS

OBI Active 4 – November 2017 Portfolio Update

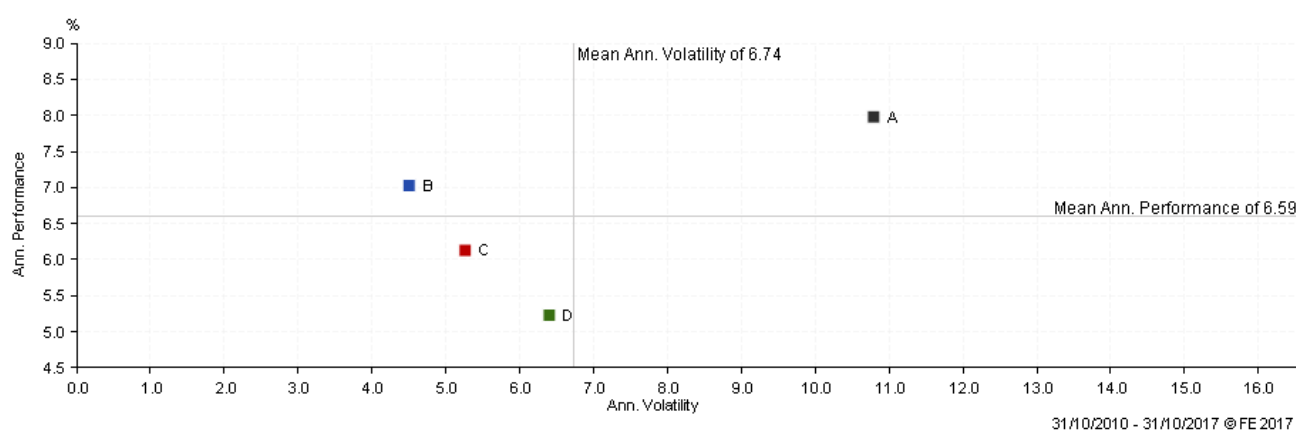
Investment Objective

This type of portfolio is NOT a risk-free portfolio; rather, it is suitable for a client who is prepared to invest into equities at the right time but is more focused on the risk than the return. The portfolio is managed dynamically by altering the asset allocation using assets that carry market risk, and using all assets that are available from the investment universe. The asset allocation on this portfolio will vary between a benchmark of 0% equity and 45% equity on average to achieve the portfolio objectives, provided economic conditions permit. As non-equity assets are in some cases becoming riskier than equity assets, we feel that the current positioning is acceptable when we take into account our mandate regarding a client's capital loss acceptance. The portfolio will be managed to try and limit the **indicative capital loss in any 12-month period to 8% in a significant event and 5% in normal market conditions** and to target **an annualised total return averaged out over an economic cycle (5 – 7 years) of 5% per annum**.

The benchmark we use for comparison purposes for volatility is **AFI Cautious** noting this benchmark currently **holds 50.7% in Equity (Analytics 1st November 2017)** and is therefore more aggressive and has no capital preservation mandate. It would be expected therefore that the benchmark would outperform the model and that the volatility would be higher. The model performance therefore cannot be directly compared to the benchmark.

OBI Active 4 Performance – Source Analytics 1st November							
Asset	1 Month	3 Months	6 Months	12 Months	3 Years	5 Years	7 Years
OBI Active 4 Portfolio	1.16%	1.01%	2.32%	8.89%	18.64%	39.24%	60.72%
Benchmark	1.48%	1.75%	3.02%	7.73%	21.65%	39.49%	51.33%
UK Gilts	0.21%	-0.83%	-1.76%	1.09%	17.37%	21.84%	42.42%
FTSE 100	1.75%	2.00%	6.04%	12.59%	28.37%	54.02%	70.45%

Scatter Chart Reflecting Volatility and Annualised Return in GBP over last 7 years



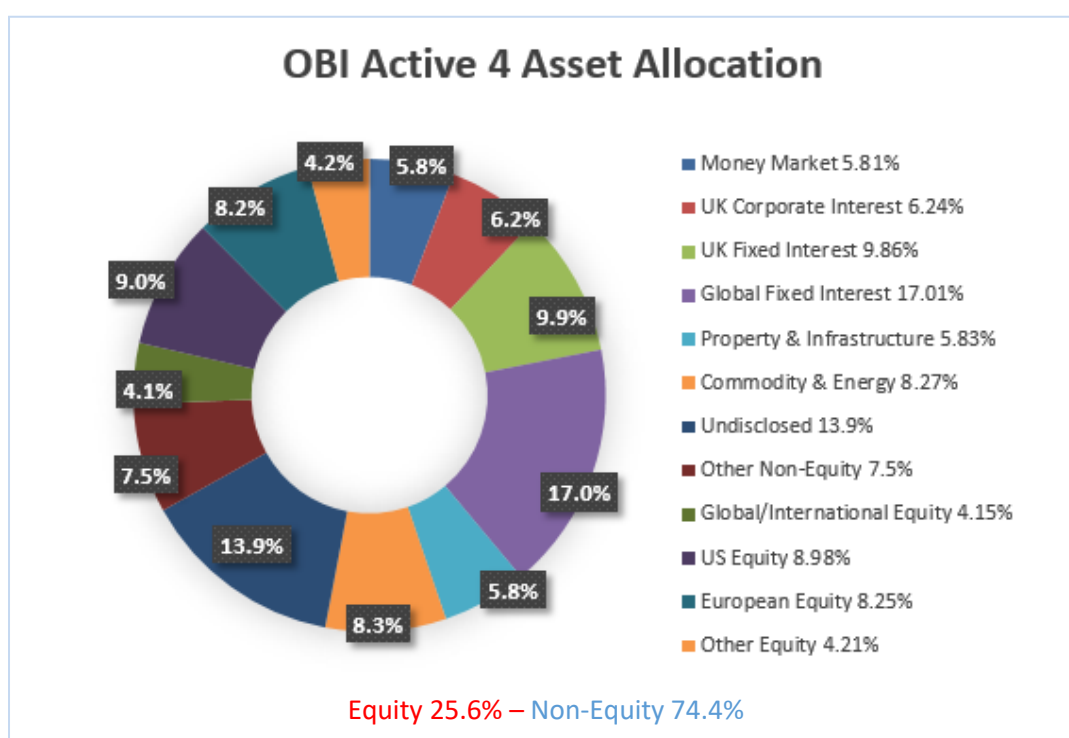
Key	Name	Annualised Performance	Annualised Volatility
■ A	FTSE 100 TR in GB	7.98	10.79
■ B	OBI Active 4 - Sept 18 2017 GTR in GB	7.03	4.50
■ C	AFI Cautious TR in GB	6.13	5.26
■ D	FTSE Actuaries UK Conventional Gilts All Stocks TR in GB	5.23	6.40

Outlook & Positioning

The OBI Active 4 is another cautious portfolio that has a slightly higher equity allocation than OBI Active 3, with the delivery of outcome and capital preservation at its core. The slightly higher equity allocation represents the higher targets, with regards to the annualised outcome of 5% rather than 4% for Active 3. Global equity markets have continued to rally throughout 2017 due to strong earnings and valuations which is largely attributed to positive economic data. The markets saw volatility in Q3 following various economic and political risks, however these have seemed to disperse in Q4. As global economic data is improving and reaching record highs, from a valuation and analysis perspective, investors are relatively cautious after the volatility seen in Q3 and are questioning how long the rally will last. This is not identifying anything serious at this juncture, however we have reduced the risk element of the portfolio and increased our weighting into the non-equity, less risky assets. We will remain relatively cautious until we get clarity on the current uncertainty in the markets.

Our non-equity exposure is achieved through Global and UK High Yield and Absolute Return assets, multi asset funds that are cautious and finally Infrastructure. We have moved the portfolios to something that has lower market sensitivity, so the holdings are now measured using volatility based equity and non-equity holdings. From an equity perspective, most of the asset allocation is achieved through a high exposure to globally managed funds with directional exposure to markets we believe show upward growth. The remaining assets are held in globally diverse funds which will be tactically rotated by the underlying fund managers with a small directional asset allocation to Europe. We will remain underweight towards the UK until we see better data and stability in the underlying UK economy.

In terms of equity allocation, we are holding circa **26% in equities** which is still circa 25% less than the benchmark. We would expect this to fluctuate during 2017 as we take profits and only repurchase again following periods of volatility and falling valuations, in line with the mandate of the portfolio. Following this, we will rotate lesser performing assets from within the non-equity sector and add to our equity allocation.



Portfolio Facts

Benchmark Index for Volatility – AFI Cautious

Historical Yield: 1.94%

Portfolio Expense: 0.68% p.a

Important Information

- All data in this document has been extracted from Analytics as at **1st November 2017**.
- The value of investments may fluctuate in price or value and you may get back less than the amount originally invested. Past performance is no guarantee of future performance.
- Performance figures quoted include the fund manager charges but exclude other fees such as any adviser, custodian, switch and/or discretionary investment management fees.
- Unless otherwise instructed any accrued income is reinvested into the portfolio.

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