

Strong conviction STABLE RETURNS

OBI Passive 3 – October 2017 Portfolio Update

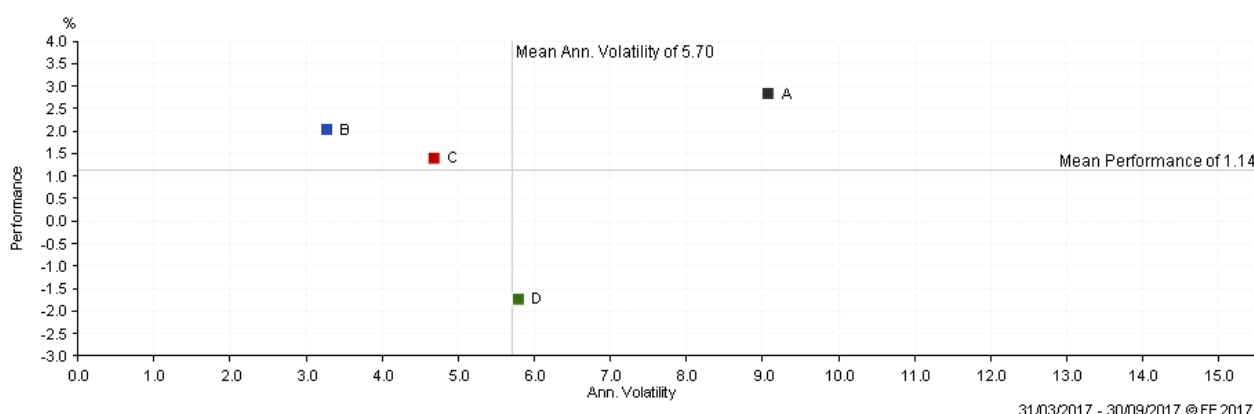
Investment Objective

This type of portfolio is NOT a risk-free portfolio, rather, it is suitable for a client who requires stability of capital and is prepared to accept small levels of capital losses. The portfolio is managed dynamically by altering the asset allocation using assets that carry market risk, and are predominately passive in nature, from the available investment universe. Where an asset with a passive strategy is either not available or suitable, an active counterpart will be selected from the investable universe. The asset allocation in this portfolio will vary between a benchmark of 0% equity and 35% equity on average to achieve the portfolio objectives, provided economic conditions permit. The portfolio will be managed to try and limit the **indicative capital loss in any rolling 12-month period to 6% in a significant event and 4% in normal market condition** and to target an **annualised total return averaged out over an economic cycle (usually 5 – 7 years) of 4% per annum**. As non-equity assets are in some cases becoming riskier than equity assets, we feel that the current positioning is acceptable when we take in to account our mandate regarding a client's capital loss acceptance.

The benchmark we use for comparison purposes for volatility is **AFI Cautious** noting this benchmark currently **holds 50.7% in Equity (Analytics 2nd October 2017)** and is therefore more aggressive and has no capital preservation mandate. It would be expected therefore that the benchmark would outperform the model and that the volatility would be higher. The model performance therefore cannot be directly compared to the benchmark.

OBI Passive 3 Performance – Source Analytics 9 th October				
Asset	1 Month	3 Months	6 Months	Inception (30/11/2016)
OBI Passive 3 Portfolio	-0.24%	1.52%	2.58%	7.69%
Benchmark	0.82%	2.21%	3.34%	8.96%
UK Gilts	-3.31%	-0.03%	-0.97%	1.42%
FTSE 100	2.04%	3.38%	5.30%	14.66%

Scatter Chart Reflecting Volatility and Annualised Return in GBP over the last 6 months



Key	Name	Performance	Annualised Volatility
■ A	FTSE 100 TR in GB	2.84	9.07
■ B	AFI Cautious TR in GB	2.04	3.27
■ C	OBI 3 Passive Sept 2017 GTR in GB	1.40	4.68
■ D	FTSE Actuaries UK Conventional Gilts All Stocks TR in GB	-1.73	5.79

Outlook & Positioning

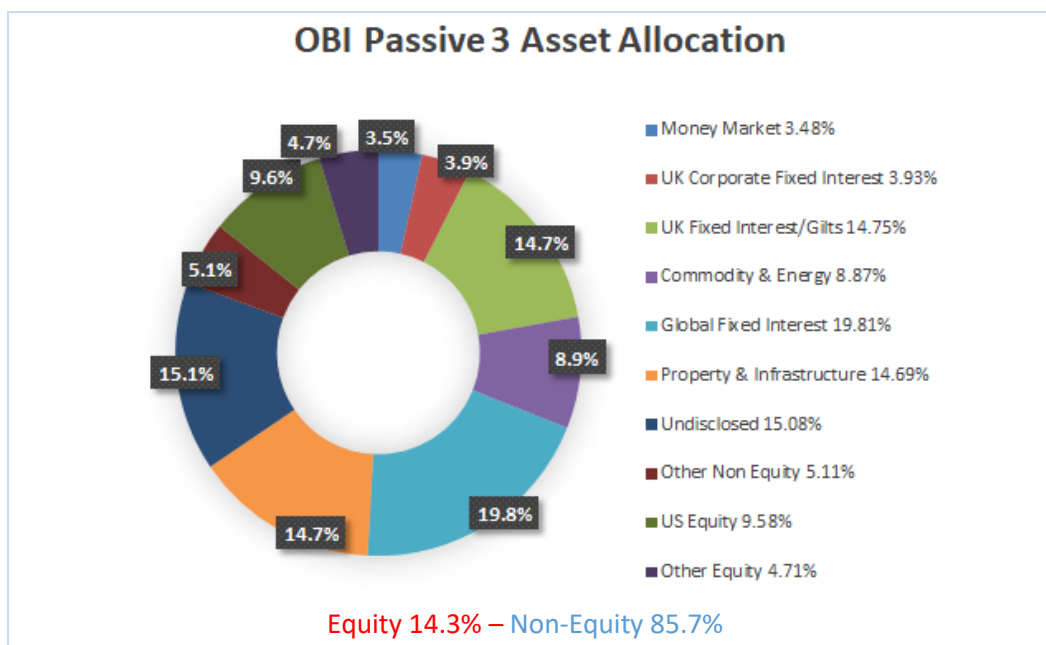
OBI 3 Passive is our most cautious portfolio that is constructed with predominately passive assets and will take lower risks to try and deliver the objectives and has capital preservation at its heart. The start of 2017 has been positive, with most markets rallying off the back of positive economic data. We expect equities to continue to perform positively in line with momentum, conditions and sentiment, and outperforming non-equity due to the expectation of rising government bond yields and therefore falling prices.

Q1 and Q2 of 2017 has been positive, with most markets rallying off the back of positive economic data that has started to slow down. Global data is still positive; however, equity markets are currently volatile and reacting to any changes in political and economic conditions. This is not identifying anything serious at this juncture, however we have reduced the risk element of the portfolio and increased our weighting into the non-equity, less risky assets. We will remain relatively cautious until we get positive data and the current uncertainty in the markets is less.

Our non-equity exposure is achieved through Global and UK High Yield and Absolute Return assets as well as Infrastructure and Non-UK Commercial property through a fund of funds portfolio with HSBC. We have moved the portfolios to something that has lower market sensitivity, so the holdings are now measured using volatility based equity and non-equity holdings. The equity asset allocation is achieved through a high exposure to passive global equity funds with directional exposure to the US, UK and Europe. In contrast to the equivalent OBI Active portfolio, where there is an allocation to 'Other International Equities', within the passive portfolios, the allocations are more directional due to the nature of the funds. This is why there appears to be a higher allocation to UK and US equities when compared to the active counterpart. Despite this, the macro theme is the same.

The remaining assets are held in globally diverse passive multi asset funds alongside active non-equity positions, where a passive strategy is either not available or suitable, and will be tactically rotated by the underlying fund managers.

From an equity perspective, we are holding circa **14% in equities** which is still circa 36% less than the benchmark. We would expect this to fluctuate during 2017 as we take profits and only repurchase again following periods of volatility and falling valuations, in line with the mandate of the portfolio. Following this, we will rotate lesser performing assets from within the non-equity sector and add to our equity allocation.



Portfolio Facts

Benchmark Index for Volatility – AFI Cautious

Historical Yield: 2.07%

Portfolio Expense: 0.41% p.a

Important Information

- All data in this document has been extracted from Analytics as at **2nd and 9th October 2017**
- The value of investments may fluctuate in price or value and you may get back less than the amount originally invested. Past performance is no guarantee of future performance.
- Performance figures quoted include the fund manager charges but exclude other fees such as any adviser, custodian, switch and/or discretionary investment management fees.
- Unless otherwise instructed any accrued income is reinvested into the portfolio.

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