OBI Active 3 – April 2017 Portfolio Update

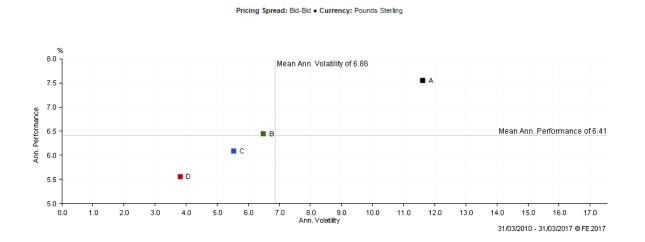
Investment Objective

This type of portfolio is not a risk-free portfolio, rather, it is suitable for a client who requires stability of capital and is prepared to accept small levels of capital losses. The portfolio is managed dynamically by altering the asset allocation using assets that carry market risk, and using all assets that are available from the investment universe. The asset allocation in this portfolio will vary between a benchmark of 0% equity and 35% equity on average to achieve the portfolio objectives, provided economic conditions permit. The portfolio will be managed to try and limit the indicative capital loss in any rolling 12-month period to 6% in a significant event and 4% in normal market condition and to target an annualised total return averaged out over an economic cycle (usually 5 – 7 years) of 4% per annum.

As non-equity assets are in some cases becoming riskier than equity assets, we feel that the current positioning is acceptable when we take in to account our mandate regarding a client's capital loss acceptance. The benchmark we use for comparison purposes for volatility is **AFI Cautious** noting this benchmark currently **holds 49% in Equity (Analytics 1st April 2017)** and is therefore more aggressive and has no capital preservation mandate. It cannot therefore be used for performance comparison purposes. It would be expected therefore that the benchmark would outperform the model and that the volatility would be higher.

| OBI Active 3 Performance - Source Analytics 1st April | | | | | | | | | |
|---|---------|----------|----------|-----------|---------|---------|---------|--|--|
| Asset | 1 Month | 3 Months | 6 Months | 12 Months | 3 Years | 5 Years | 7 Years | | |
| OBI Active 3 Portfolio | 0.18% | 2.58% | 4.04% | 7.03% | 15.92% | 29.93% | 49.66% | | |
| Benchmark | 0.07% | 3.10% | 4.68% | 10.97% | 19.91% | 36.68% | 54.45% | | |
| UK Gilts | 1.61% | 3.42% | -1.66% | 7.49% | 25.69% | 28.28% | 57.26% | | |
| FTSE 100 | -0.97% | 2.58% | 6.24% | 23.24% | 22.15% | 49.15% | 70.42% | | |

Scatter Chart Reflecting Volatility and Annualised Return in GBP over last 7 years



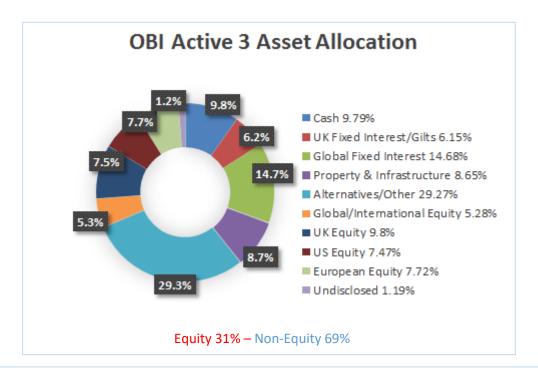
| Key | Name | Annualised Performance | Annualised Volatility |
|-----|--|------------------------|-----------------------|
| A | FTSE 100 TR in GB | 7.55 | 11.61 |
| ■ B | FTSE Actuaries UK Conventional Gilts All Stocks TR in GB | 6.45 | 6.48 |
| C | AFI Cautious TR in GB | 6.09 | 5.53 |
| ■ D | OBI Active 3 - Jan 2017 TR in GB | 5.56 | 3.81 |
| | | | |

Outlook & Positioning

The OBI Active 3 is our most cautious standard models and will take lower risks to try and deliver the objectives and has capital preservation at its heart. Based on economic data, 2017 continues to show a positive outlook for risky (equity) assets which will mean an expectation of rising government bond yields and therefore falling prices on what are perceived to be non-risky assets. That theme will continue to see the volatility of non-risky assets outpace risky assets. Currently, we are underweight global gilts and have reduced our exposure to commercial property as returns over the coming 12 months are not looking positive. We are still holding Global and UK High Yield and Absolute Return assets as well as Infrastructure and Non-UK Commercial property though a fund of funds portfolio with HSBC.

Whilst there is still political and fiscal risk on the horizon with Article 50 due to be triggered imminently, we have responded by gradually adding to our equity exposure since the end of 2016. The biggest risk to this portfolio is currency risk and we have therefore also removed the GBP hedged positions as it is now looking more like a hard Brexit, despite recent economic data looking very positive for the UK. The equity asset allocation is achieved through a high exposure to globally managed funds with directional exposure to the UK mid cap / all caps stocks, and Europe. The remaining assets are held in globally diverse funds which will be tactically rotated by the underlying funds managers and we will review all of our assets in line with momentum towards achieving our expected returns on the assets in Q1, when we expect equities to perform positively in line with momentum, conditions and sentiment.

From an equity perspective, we are holding circa 31% in equities which is circa 18% less than the benchmark. We would expect this to fluctuate during 2017 as we take profits and increase cash and then repurchase assets again after periods of volatility and valuations falling in line with the mandate of the portfolio.



Portfolio Facts

Benchmark Index for Volatility – AFI Cautious **Historical Yield:** 1.879% **Portfolio Expense:** 0.91% p.a

Important Information

- All data in this document has been extracted from Analytics as at 1st April 2017.
- The value of investments may fluctuate in price or value and you may get back less than the amount originally invested. Past performance is no guarantee of future performance.
- Performance figures quoted include the fund manager charges but exclude other fees such as any adviser, custodian, switch and/or discretionary investment management fees.
- Unless otherwise instructed any accrued income is reinvested into the portfolio.

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